

DREDGING STRATEGIES

An aerial photograph of a port area. In the foreground, a large red and black oil tanker is moving towards the left. In the center, a smaller blue and white vessel is moving away from the viewer. On the right, a large container ship is moving towards the right. The water is a mix of blue and green, with white wakes from the ships. In the background, there are industrial buildings, a long pier, and a city skyline under a cloudy sky. A yellow horizontal bar is positioned below the title.

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Asset Manager

Asset management: Line of sight

1. In line with corporate goals & vision
2. Adaptive and resilient
3. Translates to strategic & tactical goals & plans
4. Implement to supply-chain approach



Corporate Strategies

PoR owns the land and the infrastructure but does not operate

PoR is responsible for the management of public infrastructure, as well as dedicated infrastructure (clients typically owns, operates and manages the superstructure)

Each type of asset (or chain/cluster/area) can have its own strategic approach



Asset Management Strategy



- Risk-based
- Focus on value-creation
- Determined, but adaptive
- Understood and appreciated
- Funded and supported
- Matches organization & suppliers

Asset Management Plans

For dredging this means:

- Waterdepth is a critical asset (A1)
- Outsourcing: services, not risks
- 100% compliancy to rules & regulations
- Balancing Performance, Costs & Risks
- Consideration of valuable resources (VDM)
- 100% compliancy of rules & regulations
- PoR is a key client for the dredging market



Marketing Strategy

Contracting:

Long-term contracts base-capacity (TSHD)

Create certainty for stakeholders

Room for investments

Room for innovations

Flexible shell of framework charters

Handle high sedimentation

Keep in touch with rest of dredging market



Contract Management

- PoR is director of the works:
Central Dredging Desk
Plans, directs, supervises, checks, reports, tests,
- Contractors get paid by
 - volume in hopper
 - weight in hopper
 - hourly rate

